



Instruments you can trust from a company who cares

Panorama's episode on BBC1 on 27th June investigated concerns about the quality of surgical instruments being used on patients in the UK. Reporter Samantha Poling heard from those working inside the NHS who claimed that tools with dangerous defects are being supplied to hospitals.

Panorama travelled to Pakistan, where the majority of the world's surgical instruments are made, and found an industry blighted by poor quality control and child labour where workers manufacture tools for £2 a day. Reporter Sam Poling asked whether the NHS is sourcing goods ethically and is doing all it can to protect the health of its patients.

Vision Medical was launched at the beginning of 2009 with a specific role to improve the lifestyle of doctors, surgeons and patients within niche areas of healthcare. With a combined experience of over 30 years in the medical field, VM source the best new, innovative products emerging from global medical fields and market them successfully in the UK.

With a special focus on Women's Health, Child Protection and Medical Information Technology, our products provide better vision in healthcare and provide the healthcare industry with new, innovative products to improve the standards of medical practice.

A full range of specialist single use and reusable colposcopy instruments are available from Vision Medical. Our own brand single use instrument range affords a number of key advantages in the high pressure, cost saving environment of modern healthcare. All our in-

struments are manufactured in accordance with the Medicines and Healthcare products Regulatory Agency guidelines and are of the highest quality. Our latest range of single use instruments have been providing enhanced procedure performance in clinics by causing far less trauma to the patients that you would normally expect when using reusable instruments. This enables a cleaner and more precise biopsy sample and faster patient throughput due to the avoidance of having to take multiple biopsies due to ineffective and blunt instruments.

- No waiting for reprocessing of instruments in an offsite facility
- Prevents additional administration time in reprocessing
- No repairs
- No re-sharpening costs – average cost being £50 per instrument
- Prevents the risk of damage to instruments during reprocessing
- Busy clinics need a high volume of instruments which puts pressure on capital costs and a strain to make sure reusable instruments available
- Often 2 to 3 reusable instruments are used for a single procedure due to insufficiencies following multiple reprocessing
- Single use gives perfect performance – first time, every time
- Double labels are provided for full traceability

Vision Medical has also just introduced to the UK medical market for the first time, their new new single use colposcopy pack. Created due to popular demand, these single use colposcopy instruments provide a high standard of product, as well as a cost effective alternative to the existing IUD pack.

Vision Medical's colposcopy pack includes: 1 x sponge holder, 1 x Cusco speculum, 2 x gallipots, 5 x cotton wool balls and 5 x gauze pads. With an RRP of just £7.90, this pack provides a saving of over £4 in comparison to the IUD pack, while providing only the most essential and needed products for the procedure.

To order your packs now or more information on these or any of Vision Medical's instruments contact Vision Medical directly on 0208 398 3417 or visit www.visionmedical.co.uk.



imaging colposcope from medical device company DySIS Medical. The first medical device to use Dynamic Spectral Imaging technology to assist in the detection and mapping of cervical neoplasia in vivo, DySIS delivers a new standard of care in colposcopy.

Up until now, all colposcopes have been designed in the same way, allowing the clinician to simply view the cervix and manually assess aceto-whitening. Conventional colposcopy is difficult and subjective. Solving these problems required much more than an incremental change. It required a radical breakthrough in understanding the bio-chemical interactions on the cervix and an innovative approach.

DySIS replaces conventional colposcopes by offering the tools essential for detecting and grading cervical neoplasia in vivo, cervical mapping of aceto-whitening, biopsy sampling guidance and objective follow-up. These unique advantages are achieved while maintaining the standard colposcopic examination procedures and features. The combination of clinical expertise and the quantified results from DySIS create a dramatic breakthrough in the sensitivity of colposcopy providing confidence and reassurance in patient examinations.

Developed by DySIS Medical Ltd, the DySIS system has already been proven to provide a higher sensitivity in the detection of high-grade cervical lesions than conventional colposcopy.

“Vision Medical is committed to providing you with a safe, cost effective solution for your colposcopy clinic.”

Darren Neill, Managing Director, Vision Medical

“I have trialed a large number of single use and reusable biopsy forceps and these are by far the best. Both the Baby and the Morgan tischler are sharp, easy to use and take a decent size biopsy, and because they are so sharp and sleek we have noticed that they cause significantly less discomfort to the patient. They are worth every penny.”

Miss Marlin Mubarak MRCOG, Consultant Obstetrician & Gynaecologist, Lead for Colposcopy

For more information contact Vision Medical directly on 0208 398 3417 or visit www.visionmedical.co.uk

